



Victoria Esquimalt Harbour Society Member Meeting

June 12 2018, 5:15pm Camosun College Nautical Program facility, Centre for Trades Education and Innovation, Camosun Interurban Campus

MEMBERS PRESENT:

VEHS directors: Hannah Horn, Bruce Hale (Finest at Sea), John Mullane (Victoria West Community Assoc.), Ryan Burles (Black Ball Ferry), Jonathon Sector, Nick Banks (Prince of Whales),

VEHS members: John Sanderson (Burnside Gorge Community Association), Don Prittie (Canoe Cove Marina), Jack Cox (Black Ball Ferry)

Guests: Ian Robertson, CEO of GVHA

There was no formal agenda for this meeting.

One minor edit to correct Jon's last name in the minutes of February 13 member meeting Jon Secter moved to accept the Feb 13 minutes as amended, Nick seconded. All in favour. Carried.

1. Ian Robertson presentation to Member Agencies

Ian opened by acknowledging the passing of Chief Andy Thomas, chief of the Esquimalt Nation and Co-Chair of the GVHA Board.

GVHA has conducted engineering assessments of its properties. Piles at the Inner Harbour need to be replaced in the next 10 years - 24 million Lower Causeway upgrades needed in the next 15 – 20 years for 25 million

Will have a planned deficit of \$0.36 million over the next two years to enable a bigger focus on repair and maintenance in the short term. Will also be installing a second dolphin at Ogden Point with some federal and provincial infrastructure funding.

Are partnering with City of Victoria for urgent repairs to Ship Point. \$2 million in the short term, \$22 million over the longer term

Will seek to conclude rezoning of Ogden Point in 2019.

Have signed a 13 year Memorandum of Understanding with Norwegian Lines to use Victoria as a Strategic Port. The Norwegian Bliss, one of the largest ships in their fleet, will be docking at Ogden Point this summer. Are considering bringing a Seaspan tractor tug out of Vancouver for the cruise season.

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Ship calls are expected to increase from 247 to over 280 next year. GVHA is in discussions with Tourism Victoria and City of Victoria on how to manage capacity as more and larger cruise ships arrive.

Are looking into local provisioning of some items such as beer and fresh foods. Cruise lines want to be part of the local community.

Will be seeking nominations for two independent directors to the GVHA Board in the fall of 2018.

2. Q and A's with Ian Robertson

VEHS members submitted a set of questions for Ian. His answers are included below

1. What are GVHA's top 5 program priorities for 2018-19?

- a. Ogden Point Master Plan
- b. Getting dolphins installed
- c. Ship Point repairs (\$2mill phase 1 repairs of \$22 mill overall)
- d. Fuel dock upgrades/ replacement
- e. Pier B upgrades to prepare for the Ovation

2. How is the GVHA policy of "Market Rate" implemented? How does GVHA evaluate its increases in moorage and other charges for the use of its facilities?

GVHA charges are based on highest and best use of its properties with rates set based on a comparison with other like marinas. Rates consider proximity to transportation and town and costs for services such as electrical and garbage.

3. What actions is GVHA undertaking to promote interest in, and seek potential for, marine commercial-shipping enterprises at its properties, in particular at Ogden Point once the rezoning goes through?

Western Stevedoring has the lead on this. Have various non-cruise activities in places now such as yacht transport ships, Cable Innovator, Seaspan supply vessels, a wet dock for a Princess ship and a submarine project. The warehouse is full. Are speaking with WC Marine Response Corp about potentially mooring a 60m vessel year round. There is also potential for escort tugs.

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4. Who are regarded by GVHA to be its top-10 stakeholders? What criteria are used to determine the list and how is it used?

Each GVHA management staff has their own top-10 list, depending on their area of responsibility. For Ian the key stakeholders are:

Mark Hollings, BC Ferries Lisa Helps and Jocelyn Jenkins Marg Gardiner and JBNA Carole James, MLA Murray Rankin, MP Tourism Victoria

Are in discussions with BC Ferries about a possible ferry between Royal Bay and Ship Point. Are discussing partnership possibilities to offset Ship Point repairs.

5. How are applications for sponsorship to use GVHA properties assessed? What policies does GVHA have in place to continue to uphold their role in supporting vibrant community activities in the Inner Harbour?

GVHA has a sponsorship budget of \$100,000 per year in in-kind services such as electrical, staffing, garbage, loss of revenue from other clients.

All applications are scored based on identical criteria to ensure a fair and consistent approach. The rating system that factors such as marine involvement, First Nations partnering, community activity, how much other sponsorship they have obtained, etc. Long standing events such as Swiftsure receive a legacy discount. Applications are decided by committee.

Are part of a strong festival community that includes Tourism Victoria, the Greater Victoria Festival Society, DVBA and the Hotel Association of Victoria.

6. It's great to see the GVHA-Canada Coast Guard initiative to hold forums on the future of Victoria's Working Harbour. - these are important and timely discussions. What are your views on how this initiative can be carried forward and its outcomes implemented given that GVHA only has the mandate to manage its own properties and CCG's mandate is vessel and public safety and spill response? If GVHA does intend to take an active role in implementing outcomes, what are your plans for capacity building to accomplish this?

GVHA sees itself as an advocate for the Working Harbour. Promotion of the Working Harbour is part of its strategic arm. However, GVHA will not operate or fund initiatives that come out of the Working Harbour forums. The organization sees itself more as a catalyst to get the discussions going.

7. Any discussions recently about changing your name? Didn't get to this one



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4. Announcements:

The Car Show will resume at Ogden Point in May. James Bay has been supportive

GVHA expects another big year for the cruise ships with around the same amount of visitors as last year. Starts in mid April.

Next VEHS meeting: Tuesday, September 11 2018 5:15 pm at Victoria City Hall

Bernie moved to adjourn. Ryan seconded.

Adjourn